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# MARGO WEATHERBY

## MBA Graduate Pursues Life As an Entrepreneur

Margo Weatherby is an entrepreneur at heart. Self-employed since 1988, Weatherby and her partner run Associated Business Advisors, Inc., an accounting consulting firm.

"We concentrate on tax preparation, client write-ups, and consulting individuals who are starting their own businesses."

Weatherby is also very active in speaking at local high schools, and being involved in career days. Besides owning her own business, she teaches management and accounting courses at Park College and Baker University.

After obtaining her undergraduate degree in English from the University of Missouri-Kansas City (UMKC) in 1982, she went to work for the postal service. Deciding she didn't want to work for the Post Office for the rest of her life, Weatherby went back to school and concentrated on her MBA, which she obtained from UMKC in 1987.

"I decided to work for myself because I could make as much or more money than working for someone else. I especially enjoy the flexibility." Weatherby has a three-year-old son with whom she enjoys spending time. "Working for myself is very satisfying. Due to the flexibility in my schedule I was able to take care of my father, who recently passed away."

Weatherby says the outlook for MBAs may be somewhat bleak in Kansas City at this time. "I know that I had a hard time finding a job when I got my degree. I was an older student and that may have made a difference. In Kansas City it's kind of difficult

for MBAs, but generally the outlook is very good for them."

Weatherby says a new MBA graduate must be determined and persevere as they are job hunting. "Just because doors are closed, you don't stop. You have to keep going. Keep pursuing your dreams. Anybody who goes into a new job must do their best, be a team player and learn as much as they can."

What are employers looking for? "Individuals who know what they want and know where they are going. They want employees who are versatile, flexible, smart, confident and are good team players."

Weatherby says one thing in particular that she learned in business school which has stuck with her through the years is learning to make timely decisions. "I was taught to make a decision and move forward with it. If a business venture is losing money and there's no growth, cut it off."

Besides being a member of the National Black MBA Association, Weatherby also belongs to the National Association of Negro Business and Professional Women and is an active board member of the Black Archives of Mid-America. In the past she was a member of the Institute of Management Accountants and the American Society of Women Accountants.

For fun, she enjoys reading mysteries, jogging and taking her son to the library and museum.



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Patricia Bellassai-Williams